

## Marcus L. Pohl, MBA

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<http://www.marcuspohl.com>

**OBJECTIVE** To advance in my chosen career path as an Information Technology Manager in the St. Cloud area.

**EXPERIENCE** Mar. 2007 – Present **Software Specialist** (St. Cloud State University, MN)  
Position covers over 1,300 workstations, 70 software applications, contracts worth up to \$75,000, serves on university committees and is responsible for various areas including:

- **Software licensing management**  
Distribution, tracking, negotiation, purchasing, recommendations and communications
- **Virtual lab administration** (remote access to software)  
Supporting 25+ software programs in a multiple server environment via Citrix technology
- **Full drive encryption support**  
Level 2 support, recovery, training, deployment and documentation
- **Public workstations support**  
Level 2 support, electronic classrooms, software testing and academic software support

Oct. 2006 – Mar. 2007 **Infrastructure Specialist** (St. Cloud State University, MN)  
Team lead for six subcontractors and student workers on various telecommunication projects with CAT-5, CAT-6 and fiber optic lines. Specifically hired for a large building renovation project.

Sept. 2000 – Oct. 2006 **MP Professional Web Services** (Annandale, MN)  
Freelance work for clients in the St. Cloud area. Was responsible for management, client relations, marketing, instruction/training, web development, accounting and many other functions.

Oct. 2005 – Dec. 2005 **Multimedia Production Specialist** (St. Cloud State University, MN)  
General web and multimedia development including XHTML, CSS, graphic art and DVD/CD creation. Hired on a three month, temporary replacement basis.

May 2003 – May 2005 **Graduate Assistant** (St. Cloud State University, MN)  
Responsible for the College of Education Web Environment including such tasks as project management, web design, web development, database administration, training/mentoring, vision, planning, implementation and client relations.

**EDUCATION** Master of Business Administration, 2005, St. Cloud State University  
Bachelor of Science, Business Computer Information Systems with a minor in Microcomputer Studies, 2003, St. Cloud State University

**TRAINING** Minnesota State Colleges and Universities Information Technology Conference; 2007, 2008  
GusDay conference for technology staff of Minnesota private and like-minded schools; 2008

**ACTIVITIES** Judged State Competition, Web Site Development, Business Professionals of America; 2002-2008  
Judged Regional Competition, Web Site Development and Web Application Development, Business Professionals of America; 2007 and 2008  
Board Member, Annandale Youth First Board of Directors (Community Collaborative); 1996-1999  
Local Vice-President and Region 1 Treasurer, Business Professionals of America; 1998-2000

**AWARDS** Interviewed for a television news broadcast by UTVS News; November 2004  
Interviewed for an article in the St. Cloud State University Times; August 2003  
1st in State Competition, Web Site Development, Business Professionals of America; 2000, 2001  
Minnesota Conservation Corps Outstanding Achievement Award; Summer 1997

**REFERENCES Customer Service Reference**

Casey Wagner  
Technology Support Services Manager  
Learning Resources and Technology Services  
Miller Center 108  
St. Cloud State University  
720 4th Avenue South  
St. Cloud, MN 56301-4498  
(320) 308-4711  
[cjwagner@stcloudstate.edu](mailto:cjwagner@stcloudstate.edu)

**Software Licensing, Virtual Lab and Workstation Support Reference**

Mark Kotcho  
Lab Support Specialist and Special Projects  
Learning Resources and Technology Services  
Miller Center 108  
St. Cloud State University  
720 4th Avenue South  
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(320) 308-2053  
[makotcho@stcloudstate.edu](mailto:makotcho@stcloudstate.edu)

**Personal Reference**

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Engagement Engineer  
Dow Jones Client Solutions  
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**Infrastructure Reference**

John Nies  
Telecommunications Specialist  
Learning Resources and Technology Services  
Miller Center 118  
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